# HOME IS THE FOUNDATION FOR EVERYTHING.





Six Months Since Launch February 2022 housingnavigatorma.org Six months since **Housing Navigator** Massachusetts went live, we are as proud as possible to share our earliest metrics and stories of success with friends and supporters.



### The numbers tell a story: usage statistics beyond our wildest dreams.



Unique visitors in the first six months:

32,000+

Average time on the Navigator: **6+ minutes** 

> Return users (January 2022): **25%**

> > Provi Letown

outh

arnstables

We are equally proud of the fast pace of owner adoption. Already, 60+

owners are working with us to make their listings even more detailed.

Northampton

Chicopee

/Springfield

We show **2300+** properties across the state, over **200,000** housing opportunities. We are working on **100s** more and adding more properties each week.

We measure our success and know there's more to do.

Holyoke

West

Sprinafiel

Nantucket

Malden Somerville Cambridge Newton Worcester Boston Quincy

Lowell

Brockton

### **The power** of that story: connecting people to a home.

Why our work matters has no better answer than these words from Dan Rivera. For those who don't know him, Dan is head of MassDevelopment, one of Navigator's key partners and supporters. He's the former two-term mayor of Lawrence and a U.S. Army veteran. He also grew up in public housing in Lawrence, housing that's listed on Housing Navigator.

We are easing access to communities that stabilize lives today and foster leaders tomorrow.



<sup>66</sup> I grew up in the Immigrant City of Lawrence, MA. We moved a lot when I was younger until my mom was able to get a public housing apartment on Market St. in Lawrence when I went into 7th grade. We were fortunate we had a yard and we were a block from a huge public park, the South Common. I felt loved and bullied and supported and always felt as if I was part of something bigger than myself, a member of a community.

Living in public housing meant you had to learn to work with all types of people. It was a community with all its good and bad. It made me a strong, resilient, and thoughtful person. I feel that it made me a better leader with a personal understanding of how policy, emergencies, and business impacts the lives of people, and how fragile we all are.

Without stable, quality housing that is affordable and accessible to those with the least amount of income, families will suffer, children will suffer. I am grateful that we had that safety net. **??** 

# **Reaching Out**

**Information Session** General Provider Meeting January 25, 2022



- 1. History and Context
- 2. Housing Search Considerations
- 3. Search Tool Demo
- 4. Highlights
- 5. Q&A



We've been honored to reach so many. Sign-ups are open for more sessions March-April via our website's <u>News & Events</u> page. "Stable housing is our families' No. 1 issue. Housing Navigator is an easy-to-use resource both our families and family advocates can use to simplify the process and help people find housing where they want."

Sarah Muncey, Co-President, Neighborhood Villages, Boston

### **Listening.** So We Can Build What's Next.

Over the past six months, we've reviewed our first release with dozens,

in-person and online. We're struck by how appreciative people are that we even seek their input. It's all too clear that our users don't get asked enough

what they need from technology and what's useful for them.

We'll be adding a filter for accessible units, addressing modifications for people with visual impairments, and adding a search results print feature. Our work surfaces the hardest-to-heal pain points in the journey to housing stability. We are focusing our road map to serve both housing and digital equity. We look forward to what the next six months will bring. "When we arrived at our first focus group with older adults, we were expecting folks in their 60s and 70s. We were quite surprised to find someone in her midnineties who owned and used a smartphone."

Bobby Wang, Product Manager



## Thank You



The Navigator team celebrating the launch with friends from Green River, CHAPA, and MassHousing.



Front page: Jefferson Park, Cambridge Housing Authority, Abacus Architects + Planners. Photo courtesy of David Pollak

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